

**High Gain Conversations for Emerging Leaders & Executives**  
***Presented by: Ramerman Leadership Group & VisionServe Alliance***

Non-profit executives in key positions (CEOs, senior executives, and emerging leaders) face significant and complex demands. All have problems to solve and results to deliver. Every leader requires a foundational portfolio of competencies to address those challenges. These skills include strategic thinking, talent management, development, and team building. Each skill has a competency that enables all the rest: effective interpersonal communication. We call these effective communications “High-Gain Conversations.” High gain because there is true gain in terms of business and organizational results while simultaneously enhancing their crucial relationships. These relationships include the leaders: team members, board chairs, clients, donors, partners, and community leaders.

Vision Serve Alliance is partnering with Ramerman Leadership Group (RLG) to further equip talented Emerging Leaders and Executives at various career stages with the essential High-Gain Conversation skills needed to effectively lead their teams and organizations to fulfill their mission.

Leadership can be lonely, especially with the weight of ultimate accountability. To effectively handle that reality, executives serve themselves and their organizations by intentionally connecting with peers who will mutually offer both challenge - and encouragement. A core component of this program is access to a confidential learning community consisting of peer executives who also lead organizations in the blind and visually impaired space. Together, we will learn the core skills of High-Gain Conversations. We will have in-depth conversations to practice and hone these high-performance skills

**Series Includes**

- 6-month program
- 6 (1-hr.) Executive Coaching Sessions
- 1 (1-hr.) Joint Coaching Session with Supervisor
- 6 (2-hr.) Experiential Group Sessions
- Dates: Tuesdays from 3-5 pm EST

2/25 • 3/25 • 4/22 • 5/20 • 6/17 • 7/22

**Ideal for**

Motivated leaders seeking growth in leadership skills.

**Investment**

VSA Members- \$3,500-\$5,500  
*(based on organization size)*  
Non-Members- \$7,500

**Next Steps**

Complete a brief application & interview.

**Lead Faculty**



Sherry Walker-Cowart  
Senior Consultant  
PCC, Former CEO



John Ramerman  
CEO  
PCC, MSOD, EMBA

**Reach Out to  
Enroll Today!**

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